INVEST IN ANGUS

Our enthusiastic and knowledgeable Business Angus team will respond to your business development needs to deliver a complete solution for your business.
Angus is home to many thriving and innovative businesses, global companies and exporters. We may be a small county but we are definitely big on ambition. The business team at Angus Council want to help businesses invest, work, grow and thrive in Angus.

We offer a one stop advice shop – whether it’s information on land and property, funding, skills or practical business advice. We are focused on meeting the needs of businesses with a flexible, effective team that can respond quickly to the ever-changing business environment and to your specific request.

By working with other business support agencies in the area, we can ensure that tailored support is offered to businesses in a way that is accessible and specific to your needs. We work with agencies including Scottish Enterprise, Scottish Development International, Business Gateway, Centre for Engineering, Education and Development (CeeD) and Dundee & Angus Chamber of Commerce.
Angus with its population of approximately 110,000 people is located in the east of Scotland and sits between the cities of Aberdeen and Dundee. It is bounded by the North Sea to the east and the Cairngorm National Park to the west. The area is well served by road and rail. Airports are available 15 minutes south in Dundee and 45 minutes north in Aberdeen. Montrose Port with its deep water berths serves international markets worldwide.

The A90 and A92 run through Angus which provides easy access to the Scottish Motorway network. Train stations provide direct links to Aberdeen, Glasgow, Edinburgh and beyond.

Angus has seven towns, Forfar being the administrative centre for the area with a broad base of industry including manufacturing and agriculture. Arbroath is the largest town in Angus with a rich heritage of manufacturing, retail and more recently service businesses. Montrose with its port and easy access to Aberdeen is a thriving town with the commercial activity centred around the energy sectors. Brechin, Carnoustie, Kirriemuir and Monifieth are busy towns with both national and local companies.

Angus is home to local, national and international companies including GlaxoSmithKline (GSK), Don and Low, GE Oil & Gas and AG Barr.
Cost effective property solutions
In Angus we have lower property and land costs than surrounding areas, meaning that businesses are able to get more for their money. We work closely with investors to find the property or land which meets their needs and provide a complete solution with a range of available business support programmes and network of contacts.

Strong manufacturing sector
The Engineering and Advanced Manufacturing (EAM) sector is a large and important component of the Angus economy, accounting for almost a third of all economic output from the area.

Skilled workforce
Almost 9% more school leavers in Angus go into further education than the Scottish average. Almost three quarters of school leavers in Angus go into Higher Education, Further Education or other training.

There are five universities located within easy travelling distance - Dundee, Abertay, St Andrews, Aberdeen and Robert Gordon’s. Dundee & Angus College is one of the most highly respected education colleges in Scotland. Based in Arbroath, with four satellite learning centres in surrounding towns.

The Business Angus team can provide tailored recruitment drives and selection for both local and inward investment businesses.
Funding
Businesses can benefit from an extensive range of grants and loans aimed at supporting their development needs.

This support is available to companies in Angus, from sole trader business start-ups to long established local businesses, as well as to inward investors looking to relocate in Angus.

Excellent infrastructure
Angus is well connected by road, rail, sea and air with convenient transportation links and infrastructure available to support the business needs of our diverse region.

We are working with the Scottish Government Step Change Programme to ensure that at least 94% of Angus premises will have Next Generation Broadband by 2017.

Proximity to the energy sector in Aberdeen
Energy sector businesses find Angus a cost effective solution within a strong manufacturing base in the area, with the added benefit of port access at Montrose and the availability of skilled staff.

Angus is less than an hour by car or rail to Aberdeen City and home to a number of oil and energy sector businesses, based in Brechin and Montrose.

Business advice
There is a wide range of business advice and support available to Angus companies from 1 to 1 sessions with experienced business counsellors to business support initiatives, such as the Supplier Development Programme.

Quality of life
Angus has a rich heritage, a stunning landscape and a strong sense of community. People enjoy living in Angus with its low crime rates, a wide choice of leisure activities, high standards of education, lower cost of housing and a mouth-watering larder of local produce on their doorstep.
Angus has a range of properties to offer including industrial premises, warehouses, offices and workshops, together with development land in a number of strategic locations.

The Business Angus team provide a single point of contact to work with businesses to find the property solution tailored to best meet your business requirements.

Angus Council own and manage over 100 business units providing over 200,000 sq ft of space and have development land available in Forfar, Brechin and Montrose. A listing of properties currently available in Angus is available on businessangus.com.

Contact Mark McGee - Senior Investment Officer | T: 07801 852228 | E: McGeeM@angus.gov.uk

**BRECHIN - Brechin Business Park, the “Matrix” and Montrose Road**

Brechin, one of Angus’ most northerly towns, has recently seen a resurgence as a location suitable for the oil and energy sector. Businesses in the town benefit from easy access to both Aberdeen and Montrose Port.

Brechin Business Park with great visibility to the A90 has attracted Hydrus, Continental Alloys and multiple local businesses.

Land and property is available throughout the three Industrial areas in Brechin, catering for a variety of use types.
AR BRO ATH - Elliot Industrial Estate and Kirkton Industrial Estate

A variety of development land and existing commercial accommodation is available in both Elliot and Kirkton Industrial Estates.

Arbroath is Angus’ largest town and benefits from its coastal location and easy commuting distance to the city of Dundee.

Historically Arbroath is the manufacturing centre for Angus. It continues to provide accommodation for a number of diverse, high profile, international companies including contact centre Journeycall (part of the ESP Group), Halliburton, Petrofac, DawnFresh and Mackays.

FORFA R - Orchardbank Business Park, Orchardbank Industrial Estate and Suttieside

There is a variety of existing small and large commercial premises available throughout the town. Angus Council has development plots available at Orchardbank Business Park. The installation of dedicated superfast wireless broadband and service provider for businesses will help everyone based at the park keep pace with local and global demands and opportunities.

Forfar is Angus’s administrative heart situated immediately adjacent to the A90. It has a robust, diverse business base centred around administration, agriculture, manufacturing/ engineering and food and drink. Major companies in the town include Strathmore Foods, Don & Low, A G Barr and Angus Council headquarters.

MONTROSE - Broomfield Industrial Estate, Montrose Port and Forties Road Industrial Estate

Montrose is an extremely popular business location and the town continues to grow its population. Proximity to Montrose’s deep sea port and Aberdeen’s energy sectors are clear benefits for business.

Montrose South has benefited from an ambitious regeneration project, aiming for £100 million of capital investment and the establishment of 300 new jobs for the area. Already nearing these targets, improved infrastructure at Montrose South has led to £85.5m of investment in new property and 140 new jobs have been created.

Sector leaders including GE Oil & Gas, National Oil Varco, Rix Shipping Ltd and GlaxoSmithKline all have bases in the town.

The town is well served with industrial areas providing offices, manufacturing, storage, accommodation and development opportunities.
## Invest in Angus

### Population

<table>
<thead>
<tr>
<th>Age group</th>
<th>Male</th>
<th>Female</th>
<th>Total</th>
<th>% of total pop.</th>
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<td>56,950</td>
<td>59,950</td>
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</table>

### Employment Rate

- **Angus**: 78.8%
- **Scotland**: 77.7%

### Active Enterprises

- 2010: 3355
- 2015: 3895
- Increase of 16%

### Average House Prices

- **January - March 2016**
  - **Angus**: £148,081
  - **Scotland**: £159,198

### National Vocational Qualification Level 4 and above

- **Angus**: 42.2%
- **Scotland**: 42.5%
How we can support your business

Skills and Training
Companies locating in Angus can benefit from recruitment, selection and training support through the Business Angus team.

Our team will discuss your recruitment needs, develop tailored training solutions to meet the skill needs of your business and match these to local individuals looking for work.

Key benefits to your business are:
• Tailored pre-recruitment training to match your skill requirements
• Free recruitment services matching local people to local jobs
• Access to ‘in-work training’ to develop your workforce
• The opportunity to gain reputation benefits and raise your profile
• Increase your competitiveness and ability to win new contracts

Funding
Whether you are an existing business looking for funds for growth or a new enterprise in need of additional financial support, there are a number of grants and funds available to businesses in Angus.
Key benefits to your business are:
• A range of financial support for different needs
• Knowledgeable advisors able to support you with your funding queries

An integrated approach to financial support where we will advise on potential grants from a variety of sources which suit your business needs.

**Sectoral Support**
The Business Angus team includes expert staff with specific responsibility for our priority industry sectors. This offers a single point of knowledge for sector support and advice geared towards these specific businesses.

**Tourism**
Tourism is worth over £200million to the economy of Angus. We work with businesses in the tourism sector to increase the scope and scale of visitor products and to maximise the potential of leisure and business tourism driven by new developments and key events such as the opening of the V&A Museum of Design, Dundee and the return of The Open to Carnoustie in 2018. We co-ordinate the Visit Angus area destination marketing campaign to raise the profile of Angus locally, nationally and internationally.

Key benefits to your business are:
• We will work with businesses to raise awareness of what is on offer for visitors to Angus
• We will support new product development and offer promotional opportunities for attractions, activity providers, facilities and events via the Visit Angus campaign
• We provide a range of skills improvement programmes tailored to your specific business need
• We offer collaborative networking opportunities to share best practice and information through industry events and meetings, regular enewsletters and learning journeys

**Food and Drink**
Angus is a region with world renowned food, home to Aberdeem Angus beef, Arbroath Smokies, award winning vodka, gin and artisan ales. We have a high profile food culture, supported by the food supply chain including consumers, restaurants, cafes and pubs, food producers and the farming sector.

Key benefits to your business are:
• We are supporting and developing industry skills
• We are supporting industry start-ups and businesses wishing to grow or enter into new markets
• We are facilitating greater collaboration within the sector encouraging a stronger supply chain and development of new products.

• We are raising the profile of Angus and its rich food heritage through targeted marketing campaigns.

Golf
Carnoustie Country is the area marketing campaign that works together with businesses, national and international media and travel partners to drive forward golf tourism in Angus. There are 34 courses including Carnoustie Championship eight times host venue of The Open, attracting global media coverage.

Key benefits to your business are:
• We are maximising the impact of major tournaments such as The Open
• We provide market research and best practice to inform effective business planning
• We are developing industry group capabilities and leadership skills by working with businesses to develop a more competitive sector
• We are working together with businesses to increase the brand awareness of golf in the area, encouraging more visits and spend
• We are working together with businesses to improve the visitor experience
• We are promoting sustainable golf

Manufacturing and Energy
The Engineering and Manufacturing (EAM) sector has been a strong driver of the Angus economy with growth outpacing both Aberdeen City and Shire and Scotland and playing a key role in supporting economic recovery within Angus.

The EAM sector in Angus is more productive than the Scottish sector as a whole, with Gross Value Added (GVA) per head amounting to 122% of the Scottish average, suggesting that the area is home to relatively high value added manufacturing activities.

There were 230 manufacturing companies in Angus in 2014, accounting for 3% of all Scottish companies in the sector and 6% of all businesses in the area. Angus has a higher concentration of EAM firms with more than 50 employees than across Scotland as a whole.

Key benefits to your business are:
• We are supporting and developing industry skills
• We are supporting industry start-ups and businesses wishing to grow
• We are supporting businesses who wish to enter new markets
• We are improving communication across the sector
• We are facilitating greater collaboration within the sector
• We are strengthening local supply chains
• We are presenting a ‘whole Angus’ message at key events and exhibitions
Journeycall

Journeycall, part of the ESP group, is one of the largest employers in Arbroath, employing over 400 staff to deliver its seamless end-to-end travel solutions designed to make life simple for its customers.

Working with clients such as Transport for London, the Association of Train Operating Companies, London Councils and the Scottish Government the company chose Angus as its customer service base.

Project

• Relocation to a new company headquarters to Kirkton Industrial Estate, Arbroath.
• Working closely with the Business Angus team to recruit 100 additional staff.
• With a large pool of qualified, skilled staff in the local area, the Business Angus team held awareness raising events, sourced interview and induction training venues and helped ensure Journeycall’s new employees were not financially disadvantaged whilst awaiting their first pay packet.
• Business Angus liaised with local transport companies to improve the ease with which Journeycall staff from outwith the Arbroath area could travel by public transport to their new place of work.

“We are extremely grateful for the invaluable support provided to Journeycall by the Business Angus team in the two years leading up to and during our relocation.

With Angus Council’s business support, we have been able to make the move to our new headquarters as efficient and smooth as possible while also increasing our workforce by 50%. This will allow us to meet the call centre and customer service needs of our many clients in the UK travel industry, while also increasing our range of services to existing clients and targeting new business.”

Theresa Wishart - Managing Director Journeycall
Abbey Fruit has developed a ‘state-of-the-art’ fresh produce packing facility producing a range of soft fruit and vegetable products for the UK’s premier retailers. The facility is located in Arbroath and is an extension of the PJ Stirling farming business.

**Project**

- The Business Angus team assisted Abbey Fruit with their master plan planning application and provided sectoral support for their fruit growing business at Windyhills Farm, Arbroath.
- The £1.5m investment included 160,000 sq ft of heated greenhouses and three new woodchip biomass boilers, which has enabled all year round growing of fruit in Angus.
- The development secured 80 jobs and created an additional estimated 45 full time equivalent jobs, generating an additional £1.5m turnover and an estimated £3m worth to the economy.

"We are implementing innovative and environmentally sustainable solutions to grow our business at Abbey Fruit. This investment allows us to produce out-of-season, high quality strawberries, beginning harvest in March and finishing in December. This provides our supermarket customers with locally grown fruit instead of importing fruit from overseas, saving road and air miles.

Our main customers are Marks & Spencer, Waitrose and Tesco and they all recognise Angus’ reputation as a centre for excellence for quality fresh produce. Our new greenhouse, Lusa strawberries, were the only strawberries in the UK and abroad to achieve M&S’s prestigious “top tier” quality category. We work hard to provide our customers with the highest quality and our base in Arbroath, with its good climate and excellent work force helps us achieve this.

The Angus Council business team have been very encouraging and a pleasure to work with. They have demonstrated their desire to support local business and job creation in Angus”

Peter J Stirling
Abbey Fruit
Sacred Grounds Coffee Company is an artisan coffee roasting business which has set up in Arbroath Business Centre. Owned and run by Kathryn Baker, Ian Baker and Jamie Simpson they supply coffee shops, restaurants and farmers markets with their environmentally friendly, Rainforest Alliance approved coffee.

Project

- Sacred Grounds trade from one of the 27 business units managed by the Business Angus team at Arbroath Business Centre.
- Funding was provided through a Business Angus start-up capital grant, which helped the business to begin trading.
- Support and advice was provided to this start up business through the Business Angus team, including advice from the Food & Drink Sector Officer and promotional support.

“Angus Council’s business team has helped us make our business dream a reality. We have worked with them to provide us with company premises and they continue to support us through their Food & Drink sector. Business Angus have proven to be approachable and knowledgeable, able to advise us on many of the things that we as a new venture have needed help with and have been great in connecting us with others who can help our business grow.”

Ian Baker - Partner
Sacred Grounds
Living in Angus

Angus has a rich heritage and is known as ‘Scotland’s Birthplace’ thanks to its links to the Declaration of Arbroath signed at Arbroath Abbey on 6 April 1320.

Angus is an area of outstanding beauty. The rugged coastline of Angus opens into scenic glens and the fertile Valley of Strathmore. The hills and glens of Angus are part of the Cairngorms National Park and are an area of unspoilt natural wilderness. There are high mountains, remote lochs, steep sided glens and paths once used by cattle drovers, caterans and whisky smugglers to cross large areas of upland plateaux.

Angus is home to some of the finest golf courses in Scotland, if not the world! Carnoustie Country comprises 34 golf courses within a 40 minute drive. Golf is recorded as having been played on Montrose Links since 1562 and is the 5th oldest golf course in the world. As well as excellent leisure opportunities, Angus enjoys the benefits of modern living, as well as tangible links with a colourful and historically significant past.

House prices in Angus are below the national average. From July to September 2015 the average house price was £156,158, compared to a Scottish average of £167,283. In addition to this, Council Tax in Angus is also historically lower than in its neighbouring local authority areas, with the charges for a Band D property coming in at 6% below the national average.

Angus Council manages 55 primary schools, 8 secondary schools and has provision for pre-fives in nursery classes operating within 53 primary schools. Education attainment rates in Angus are consistently above the Scottish average, with Angus having more people with qualifications, and less people achieving no qualifications.
Hydrus, an Oil & Gas service company based in Angus, invested in a state-of-the-art Technology Centre at Brechin Business Park. Designing and building their Technology Centre from scratch, ensured that it would be reactive, responsive and competitive, enabling Hydrus to move into new markets by offering existing and new clients in the oil and gas industry, the complete range of project lifecycle services.

**Project**
- Investment in a 7.5 acre site at Brechin Business Park.
- Development of a new Technology Centre, which assembles, tests and commissions a wide range of Oil & Gas equipment, adding to their existing services of design, engineering and manufacturing.
- Increasing employees from 65 at their original site in Brechin, with an additional 100 at their new site.
- Hydrus approached Angus Council, the owners of the land at Brechin Business Park, who tailored a deal, which met with Hydrus’ requirements.
- Angus Council’s business team assisted the company with meeting the statutory obligations involved in building such an extensive facility.
- The Business Angus team arranged pre-planning application meetings, which ensured both sides were aware in advance of any possible planning or development issues and the regulations that would require to be met.

“Angus Council’s business team was very helpful and worked proactively and flexibly with us. It was a very positive experience.

In the four years Hydrus has been in Brechin, Angus has proved to be a very good location. Costs are lower than in Aberdeen, there’s a highly skilled workforce available locally, the transport network is very good, with easy access to the A90 and the deep sea port at Montrose – and, of course, there are the many benefits of living in Angus.”

Martin Anderson - Managing Director
Hydrus
Rix Shipping is the oldest of the Rix group of companies, established in 1950. Today Rix Shipping and Rix Shipping Scotland Ltd, operates a fleet of ships, including tankers, barges and crew transfer vessels. Rix Shipping has a vision for growing their business at Montrose South, committing to this with a number of property investments.

**Project**

- Investment in their property portfolio within Montrose, as part of the major investment activity in Montrose South led by Angus Council.
- Refurbishment of an old warehouse to provide a new production and warehouse facility for Certex UK.
- Demolishing its old premises to build a 30,000sq ft transit shed to support its port related activities.
- Completing the clearance of another site in preparation for the construction of a further 40,000 sq ft transit shed.

"We have a level of business in place to give us the confidence to invest in our property. Rix Shipping are committed to the area and we have an ambitious aim of expanding our exporting business by 2017.

The investment by Angus Council, Montrose Port Authority and the private sector in South Montrose is improving access to the area and making it more attractive to do business. We have an excellent working relationship with Angus Council and the Montrose Port Authority and we see a great future here at Montrose Port."

James Doyle - Managing Director
Rix Shipping Ltd
Transport and connectivity

The transport and communications infrastructure in Angus includes two dual carriageways - the A90 from Dundee up to Aberdeen and, the A92 from Dundee to Arbroath, other public roads totalling 1,750 km, the East Coast Main Railway Line with four rail stations and three rail halts, and Montrose Port. This network offers easy access to all of the main cities in Scotland, and further afield.

The eastern part of Angus is served by the East Coast Mainline, which connects it directly to Edinburgh, Glasgow, Aberdeen and key destinations in England (London, Newcastle, Leeds, Sheffield, Birmingham and Bristol) by direct train services from Arbroath and Montrose.

There are airports in nearby Dundee and Aberdeen. Dundee airport offers flights to London Stansted, Jersey and to the European hub airport of Amsterdam. Close by Inverness, Glasgow and Edinburgh fly to a wide range of domestic and international locations.

Nestling in a sheltered haven on the river Esk, within a mile of open sea, the thriving port of Montrose offers a cost-effective alternative for vessels using Scotland’s east coast. Montrose Port handles about 700,000 tonnes per annum, can take cargo ships up to 90 metres in length and currently handles agricultural-related cargoes, timber and chemical and has considerable potential for servicing off-shore wind farm developments.